

Appointment of Lube Distributors

HPCL is the largest lube marketer in the country and is backed by India's largest lube base oil refinery. HPCL has a wide range of popular lubricant brands such as HP Milcy Turbotech, HP Milcy Turbostar, HP Milcy Turbo, HP Neosynth, HP Racer 4 Synth and HP Laal Ghoda. HPCL wishes to appoint Lube Distributors for selling HP Lubricants and Greases in Bazaar market at various locations as listed below:

State / UT	Base Location	Revenue District of Base Location	Area / Districts of Operation	Expected Volume* per month in KL	HPCL Regional Office Address	In case of Query, please contact our below Officers (as per location)
Bihar	Muzaffarpur	Muzaffarpur	Muzaffarpur, Siwan, Shivhar, Sitamarhi, Madhubani	15	HPCL, DSRO, Burmahmines Station Road, Near Star Talkies, Jamshedpur - 831002	Akankcha Singh (7544013106 / akankchasinh@hpcl.in) OR 0657-2345455 / 56 / 57 / 2942668 OR Jagdeep Murmu (7260842275 / jagdeepmurma@hpcl.in)
	Purnea	Purnea	Purnea, Araria, Supaul, Kishanganj	15		
	Aurangabad	Aurangabad	Aurangabad, Arwal	10		
	Patna (Urban)	Patna	Patna (Urban), Bhojpur, Buxar	20		
Jharkhand	Daltenganj	Daltenganj	Daltenganj, Palamu	10	HPCL, Lube RO, 2nd Floor, 6, Church Lane, Kolkata - 700001	Piyush Agarwal (8144281897 / Piyush.Agarwal@hpcl.in); Ankur Bhushan Hazarika (8811019808 / ankurhazarika@hpcl.in) OR Guwahati Depot, HPCL, Near Balaji Temple, NH-37, Sawkuchi - 781040, Guwahati (Assam)
Assam	Nagaon	Nagaon	Nagaon and Sontipur	20		
	Kokrajhar	Kokrajhar	Kokrajhar, Chirang and Dhubri	10		
Tripura	Agartala	Agartala	Gomati, Dhalai, South Tripura and North Tripura	15		
Mizoram	Aizawl	Aizawl	Mizoram	10		
Nagaland	Dimapur	Dimapur	Nagaland	10		
West Bengal	Krishnanagar	Krishnanagar	Nadia	20		
Sikkim	Gangtok	Gangtok	Sikkim	10		

* Expected Volume is our minimum expectation from the Distributor for the respective location.

For further details regarding eligibility criteria, financial, infrastructure, other requirements and modality to apply, please visit our website: www.hindustanpetroleum.com (Under HP Lubricants section) The Lube Distributor Selection Guidelines uploaded in the same website should be referred for details regarding the guidelines.

There is no application fee. Application forms can be downloaded from our website www.hindustanpetroleum.com (Under HP Lubricants section). Alternatively, application forms can also be obtained personally or by making a written request at the specified address mentioned in above table (as per respective location).

Application forms and all enclosures/attachments completed in all respects must be submitted so as to reach the above-specified office address (as per location) **on or before 16.00 Hours on date: 29th DECEMBER, 2017** (last date of application submission).

Should you need any further clarification, please contact our Officers as per details mentioned alongside in the above list, till the last date of the application.

INDIA'S LARGEST LUBE MARKETER

